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# Your Company & & Gospel Center Rescue Mission (GCRM)

A Cause Related Marketing Partnership Opportunity



# Presentation Purpose



A first step to demonstrate that a Long-term cause related marketing partnership which can benefit both

**Your Company** 

&

Gospel Center Rescue Mission.



### Cause Related Marketing



"The possible benefits of cause marketing for nonprofit organizations include an increased ability to promote the nonprofit organization's cause via the greater financial resources of a business, and an increased ability to reach possible supporters through a company's customer base. The possible benefits of cause marketing for business include positive public relations improved customer relations, additional marketing opportunities, and making more money."\*

"Any marketer who's not a novice can recall when terms like "cause-related marketing" and "corporate social responsibility" were exotic novelties. But now it's a given that consumers believe companies have obligations beyond making money for their owners. In fact, it is getting more difficult for a company to connect with customers and prosper if it doesn't stand for something more than its bottom line." \*\*

<sup>\*</sup>From Wikipedia

<sup>\*\*</sup> From CMO.com



### GCRM Leadership



- ✓ Emergency overnight lodging with dinner & breakfast for men, women & children 365 days/year.
- ✓ Free long-term resident addiction recovery program.
- ✓ Free housing assistance & vocational training.
- √ #1 Non-profit Recuperative Care Program in San Joaquin County.
- √ #2 Non-profit SSI Payee Services Program in San Joaquin County with 590 clients.
- ✓ Free GED training to all Program Students.
- ✓ Free Clothing & Furniture Ministry to all of San Joaquin County.
- ✓ 3 Meals/Day for up to 500 people 365 days per year.
- ✓ Low staff & high volunteer involvement.
- ✓ Trains other Non-profits for free.

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# Partnership Opportunities



#### **For Your Company**

- Potential 1st Company within your industry to establish a cause related partnership = competitive advantage within industry.
- Partnership with a model, free, life transforming non-profit = new or enhanced Corporate Social Responsibility webpage & campaign.
- Partnership use by all Company office locations & buyers/vendors.
- Increase Company employee morale due to relationship.
- Priority Company employee receipt of GCRM services.
- Company volunteer opportunities at GCRM.
- Company public relations opportunities. Examples: videos, GCRM box truck signage, Company-GCRM website links, public speaking opportunities at GCRM events like Graduations.



# Partnership Opportunities



#### **For Gospel Center Rescue Mission**

- Partnering/link with your Company's brand.
- Income through long-term partnership agreement for increased funding to GCRM Programs.
- Potential GCRM Graduate job placement within Company.
- Partnership enhances corporate partnerships, grants & individual major gift cultivation via Company's financial support & brand association.



### BAC Specific



- ✓ 5 Year Agreement
- ✓ BAC manages all GCRM Banking:
  - Investments
  - Operating Accounts
  - Loans
  - \$6,000,000 SSI Payee Service Account
  - Credit Cards
- ✓ Tailored In the Community Website Tab
- ✓ Underwriting of The Vision to 10,000 every month.
- ✓ BAC Public Speaking Appearances at GCRM Events
- ✓ BAC Photo Opportunities



#### **Next Step**



Meeting at your Company or
GCRM to move towards a
long-term exclusive cause related
marketing mutually beneficial partnership.

#### **Contact:**

Mr. Wayne Richardson

**Chief Executive Officer** 

**Gospel Center Rescue Mission** 

wrichardson@gcrms.org

209-405-9737